

BATES | COSGRAVE

CHARTERED ACCOUNTANTS

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关于我们

Our Expertise

澳洲本土市场

Bates Cosgrave为澳洲国内和国际业务提供专业咨询服务。我们的服务高度个性化，涉及领域广泛，对诸如房地产，再生能源，渠道分销，专业服务，对内和对外投资以及创新，创业方面有深入了解。

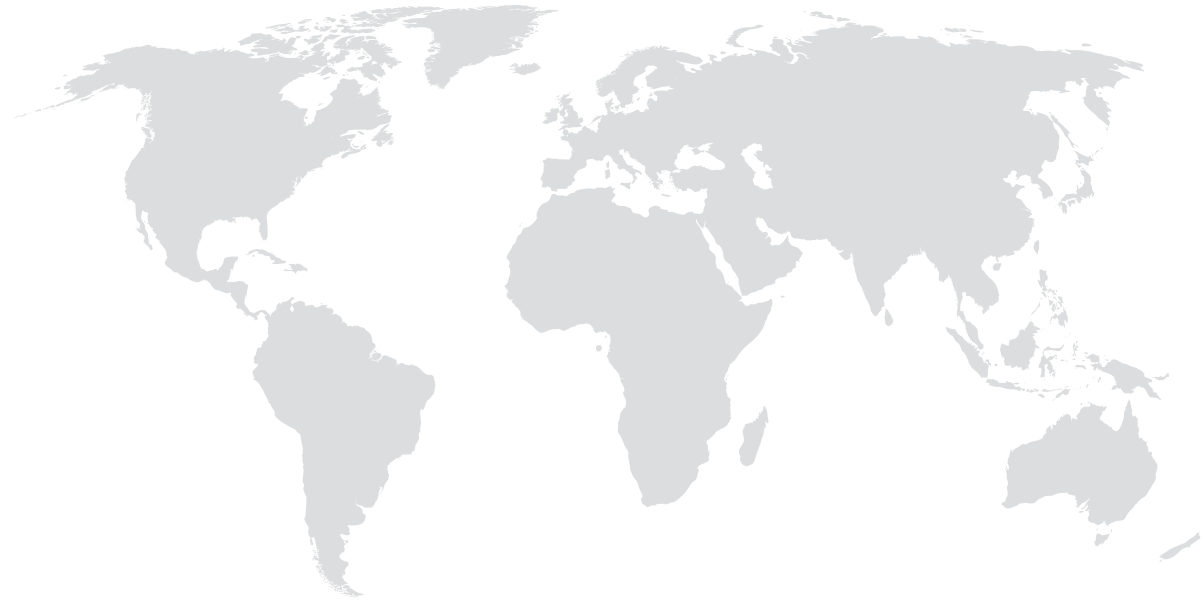
在澳洲本土我们有广泛的关系网络，并能在并购方面提供咨询服务。

国际市场

国际市场- 我们是一家位于悉尼的专业特许注册会计师事务所，我们在全球拥有广泛的经营关系网络。多年来，我们一直致力于为全球客户提供跨境交易和全球资产重组提供专业的会计和商业咨询服务。

国际专业优势

Bates Cosgrave在许多国家和地区有广泛的跨境业务关系网。我们为许多来自中国、美国和英国的客户提供跨境交易方面的解决方案，并积累了丰富的行业经验。



简历

Our Team



合伙人

持有澳大利亚特许
会计师执照、商务
学士学位、会计硕
士学位、税务硕士
学位，澳大利亚公
证会计师执照

Matt 于 2007 年 4 月加入 Bates Cosgrave，时任经理，于 2009 年 7 月 1 日晋升为执行官。

Matt 以其技术专长和跨行业咨询经验在业界享有声誉，他为各类专业人士例如医生、专业投资者和家族企业经理人以及跨国公司提供咨询。

他在许多领域的专业知识另人折服，例如国际税收、外籍人士的税收、员工持股计划、企业业务结构重组及相关的跨境问题，资本利得税和消费税。他的行业知识很广，涵盖医疗服务，房地产，医药和科技公司。Matt 提出：“作为税务顾问，我们的思考方式必须有前瞻性，不仅考虑目前的情况，并关注未来的趋势。优秀的咨询带来的价值不仅是当前的，更是持久的。”

更多详情请点击以下链接

[View Profile Online: Matt Zhou](#)



合伙人

持有澳大利亚特许
会计师执照、商务
学士学位，澳大
利亚税务协会资深
会员

Glenn 很注重企业流程优化，无论在企业创立、发展或者停止经营阶段，他通过与客户合作，把握企业的根本经营目标，适时引导客户，使企业平稳过渡各阶段。他已经帮助许多企业从创立发展到商业运作直至最终成为市场上炙手可热的收购目标。

Glenn 是位经验丰富的战略顾问，他确保客户有明确的个人和企业目标，帮助客户规划未来发展方向，融汇各领域知识为客户咨询，以帮助他们取得成功。Glenn 在并购重组、有效税务规划方面有精湛的专业技能，他有效运用人脉资源，联合专业人士为企业发展周期各阶段创造价值，这是他帮助企业商业运作成功的秘诀。Glenn 也为工程师、评估师、项目经理、会计师、律师以及高收入者提供专业咨询服务。他的客户来自各行各业，有进口分销、专业咨询及创新企业。

更多详情请点击以下链接

[View Profile Online: Glenn Gosgrave](#)

量身定制的跨境专业会计和商业咨询服务

不论是出于商业还是投资目的创建或是发展外国企业，您都需要审慎考虑许多因素，比如结构、税务、人力资源和文化差异。

如果有不仅了解当地监管框架而且熟悉您文化背景的咨询顾问协助您，您一定可以信心满满地面对挑战。长久以来Bates Cosgrave一直为中国企业提供咨询服务，帮助他们成功在澳大利亚建立新的市场或是进行投资。

我们针对中国客户在澳经营商业和进行投资的需求，量身打造并推出了以下一系列服务：

- 移民前税务规划
- 移民财务信息准备
- 入澳企业架构和投资结构建议，包括控股批发投资基金
- 企业出售和收购 咨询
- 企业价值评估
- 尽职调查评估
- 协助全球资产配置

我们在运用复杂结构方面硕果累累

阶段 1	阶段 2	阶段 3
筹划	准备	实施
讨论并了解您的目标； 从整体，并以侧重行业的角度来定位您的业务； 制定项目计划及可行的关键步骤； 为您的企业深入了解全球供应链	建立合法的组织结构； 协助您获取必要的许可证； 协调并管理其他项目专业人士来共同完成项目	在启动阶段提供后台支持； 帮助您完成依法应履行的税务文件准备和提交义务； 观察业务结构，拟定进一步业务增长计划。



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Bates Cosgrave

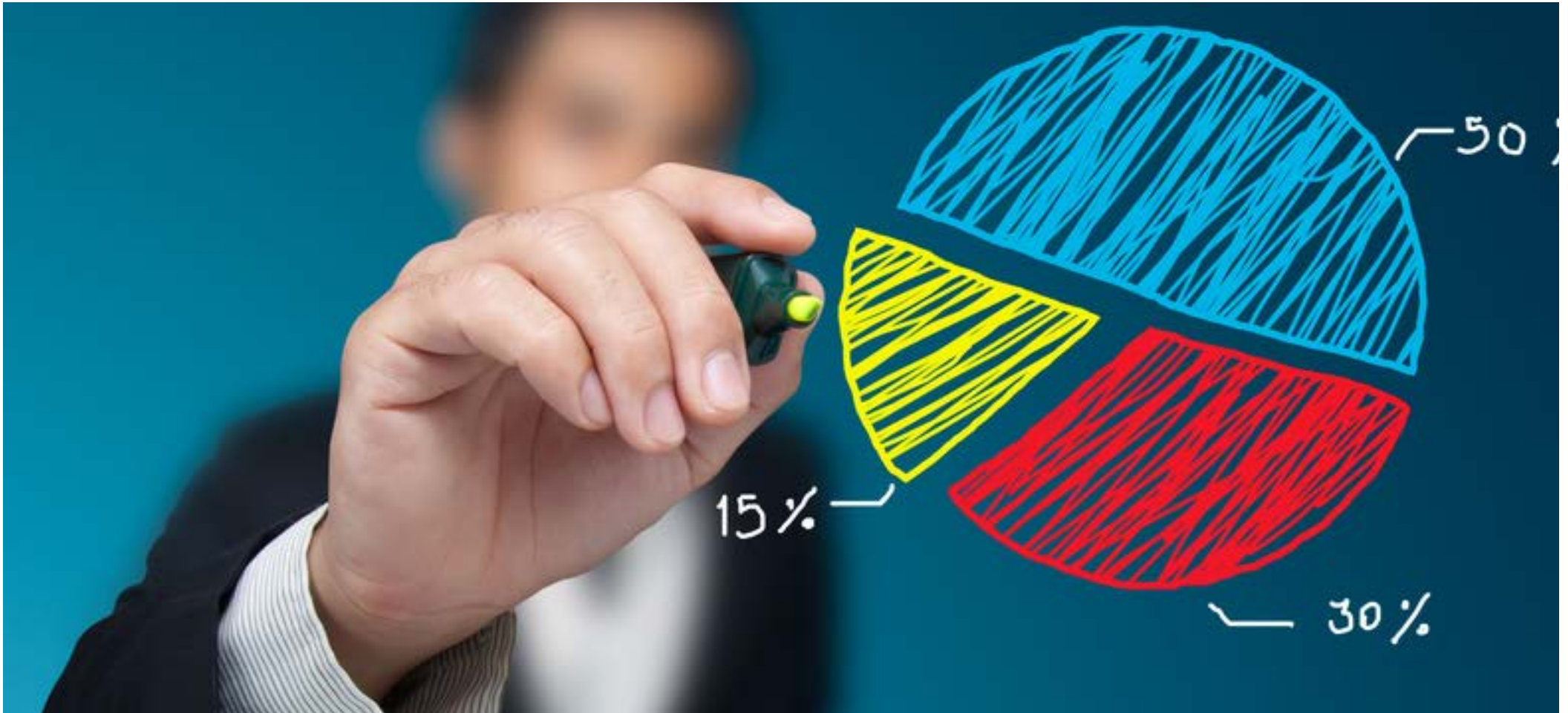
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CHARTERED ACCOUNTANTS

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ABOUT US

Our Expertise

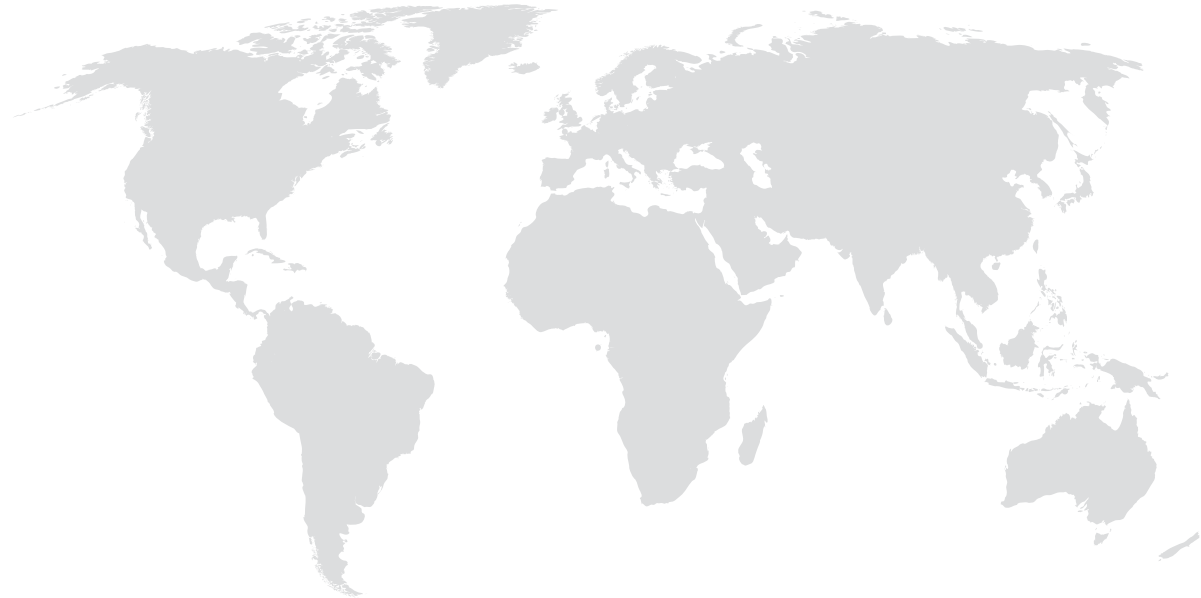
Domestically

Bates Cosgrave advises domestic and international businesses.

We provide highly personalised services across a wide range of industries with in-depth knowledge in real estate, renewal energy, distribution, professional services, inbound and outbound investments, and innovative/start-up businesses.

Internationally

Although we are a boutique firm based in Sydney, we have access to a strong global network and specialise in advising cross-border transactions and global structuring.



OUR TEAM

Directors



MATT ZHOU

DIRECTOR

CA, B. COMM, M ACC, M
TAX, CTA

[VIEW ONLINE PROFILE](#)

Matt joined Bates Cosgrave in April of 2007 as a manager and was promoted to Director from 1 July 2009. Matt has a reputation for his technical expertise and experience in specialist advice to professionals including medical doctors, professional investors and family offices, multinational companies.

His diverse knowledge on International tax, expatriates tax, employee share schemes, business structuring including cross border issues, CGT and GST is formidable.

His industry knowledge is broad and includes medical services, real estate, pharmaceuticals and technology companies. As tax advisors, we must think ahead and consider not just the current situation but the future.

Good advice reflects not simply value now, but lasting value.

PROFESSIONAL QUALIFICATIONS & MEMBERSHIPS

- Bachelor of Commerce, Shanghai University
- Master of Accounting, Macquarie University
- CA, Institute of Chartered Accountants in Australia
- Master of Taxation, Sydney Law School, University of Sydney



GLENN COSGRAVE

DIRECTOR
CA, B.COMM, CTA

[VIEW ONLINE PROFILE](#)

Glenn is passionate about business improvement and works with our clients to get the fundamentals of their business right, serving as a mentor through their business journey of establishment, growth and exiting when the time is right.

His approach has helped many businesses evolve from start-up to commercialisation and ultimately setting up their business in the best possible position for sale.

Glenn's extensive experience as a strategic advisor ensures his clients have a clear focus for their personal and business goals, including a roadmap for future success and alignment of multidisciplinary advice to achieve best outcomes.

With his background nurturing businesses toward commercialisation, Glenn offers considerable expertise in mergers and acquisitions, effective tax structuring and the ability to engage a network of

professional specialists to add value throughout the business lifecycle. Glenn is also a professional adviser to engineers, valuers, project managers, accountants, lawyers and high net worth individuals, with a strong portfolio of clients in import and distribution, professional advisory and innovative businesses.

PROFESSIONAL QUALIFICATIONS & MEMBERSHIPS

- Bachelor of Commerce, University of Wollongong
- CA, Institute of Chartered Accountants in Australia
- Chartered Tax Adviser
- Registered Tax Agent
- Member of the National Tax Agents and Accountants Association

TAILORED CROSS BORDER PROFESSIONAL SERVICES

Starting or growing a foreign enterprise for business or investment requires careful consideration of many factors such as structure, taxation, human resources and cultural differences.

Without advisors who not only understand the local regulatory framework but also your culture background, it can be challenging.

Bates Cosgrave has been helping Chinese companies successfully establishing new market or placing investment in Australia.

We provide a wide range of services tailored to the specific needs of Chinese clients doing business or placing investment in Australia such as:

- Pre-migration tax planning
- Preparation of migration financial information
- Inbound business or investment structuring including closely held wholesale investment fund

- Advice on sale and acquisition of businesses
- Business valuation
- Due diligence reviews

We have an excellent track record of implementation of complex structure and our approach to global structure:

STAGE 1	STAGE 2	STAGE 3
PLANNING	IMPLEMENTATION	POST-IMPLEMENTATION
<p>Discussions with you to understand your goals;</p> <ul style="list-style-type: none"> Positioning your business or investment from an holistic but sector focussed perspective; Developing a project plan; Identifying key potential actions. Understanding the global supply chain for your business 	<p>Establishing legal structure</p> <p>Assisting in obtaining necessary licenses</p> <p>Briefing and project managing other professionals if necessary, to complete the project</p>	<p>Providing back office support in the start-up stage;</p> <p>Undertaking compliance work;</p> <p>Monitoring the business or investment outcome and advising on further business growth plan or maximising after tax investment return.</p>





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