

|              | Xero  | Saasu  | MYOB  | Quickbook   |
|--------------|---|--|---|---|
| Website      | <a href="http://www.xero.com">www.xero.com</a>                            | <a href="http://www.saasu.com.au">www.saasu.com.au</a>                   | <a href="http://liveaccounts.myob.com.au/">http://liveaccounts.myob.com.au/</a> | <a href="http://www.reckon.com.au/QuickBooks/Online">http://www.reckon.com.au/QuickBooks/Online</a> |
| Ideal For    | Sole traders, micro business, Mum & Dad businesses                        | Sole traders, microbusinesses, Mum & Dad businesses, SMEs                | Established business  | Established and growing SMEs  |
| Monthly Cost | From \$29/month for small businesses up to \$64/month for large companies | Starts at \$25/month for basic package up to \$180 for enterprise option | From \$25/month plus per transaction cost                                       | \$275 per user per year   |
| Free Trial   | Yes   | Yes  | Yes   | No  |

## Product Features

|   |             |          |             |          |
|---|-------------|----------|-------------|----------|
| Unlimited transactions                  | y           | y        | x           | y        |
| Invoice, pay bills & track expenses     | y           | y        | y           | y        |
| Prepare BAS and track GST               | y           | y        | y           | y        |
| Easy to set up and access help          | y           | y        | y           | y        |
| Weekend support available               | y           | x        | x           | y        |
| Hosted Security                         | 128-bit SSL | brochure | 256-bit SSL | brochure |
| Hosted Redundancy                       | brochure    | brochure | brochure    | brochure |
| Hosted SLA Rating                       | 99.99       | 99.9     | brochure    | brochure |
| External hosting                        | y           | x        | x           | x        |
| Online - Saas "cloud"                   | y           | y        | y           | x        |
| Online - vpn                            | x           | x        | x           | y        |
| Integrated online data backup           | y           | y        | y           | y        |
| 28 Industry Chart of Accounts           | x           | x        | x           | y        |
| Home Page Customisation                 | y           | y        | y           | y        |
| Company Snapshot / Dashboard            | y           | y        | y           | y        |
| Integrated BAS & online lodgement       | x           | x        | x           | y        |
| 12 months updates and upgrades          | y           | y        | y           | y        |
| Import bank statements                  | y           | y        | y           | y        |
| Process credit card payments            | x           | x        | x           | y        |
| Reporting                               | y           | y        | y           | y        |
| Track and manage inventory              | y           | y        | x           | y        |
| Payroll & employee management           | x           | y        | x           | y        |
| Employee Organiser                      | x           | y        | x           | y        |
| Advanced inventory features             | x           | y        | x           | y        |
| Estimates, quotes & job costing         | x           | y        | x           | y        |
| Multicurrency enabled†                  | y           | y        | x           | y        |
| Multi-user enabled                      | y           | y        | y           | y        |
| Multi user/group or functional security | y           | y        | y           | y        |
| Overseas transactions/regulation        | y           | y        | x           | y        |
| Advanced reporting tools                | y           | y        | y           | y        |
| Industry-specific versions              | x           | x        | x           | x        |
| Enhanced multi-user security features   | y           | y        | y           | y        |
| Multi-company reporting                 | x           | y        | x           | y        |
| Online or offline access                | x           | x        | x           | y        |
| Unlimited users                         | y           | y        | y           | x        |
| Invoicing - Ability to create estimates | y           | y        | x           | y        |
| Invoicing - Ability to create orders    | y           | y        | x           | x        |
| Invoicing - Ability to create invoices  | y           | y        | y           | y        |

|   | Xero | Saasu | MYOB | Quicken |
|---|------|-------|------|---------|
| Contact Database - Ability to store details             | y    | y     | y    | x       |
| Contact Database - Ability to attach notes & documents  | x    | y     | x    | x       |
| Payables - Ability to set up recurring payables         | y    | y     | y    | y       |
| Payables - Ability to create purchase orders            | x    | y     | y    | y       |
| Payables - Ability to bulk pay in one action            | y    | y     | x    | x       |
| Statements - Automated statement engine                 | y    | y     | x    | y       |
| Banking - ability to import bank feeds                  | y    | y     | y    | x       |
| Integrated inventory†                                   | x    | y     | x    | y       |
| Time Tracking - Time-based timesheets                   | x    | y     | x    | y       |
| Integrated Payroll†                                     | x    | y     | x    | y       |
| Activity Manager - Schedule activities, service tickets | x    | y     | x    | x       |
| Ebay Connector  | x    | y     | x    | x       |
| Price / month   | 49   | 25    | 25   | 25      |
| Point of Sale - Offline and online†                     | x    | y     | x    | x       |
| Established   | 2006 | 2000  | 2010 | 2009    |

† add on cost for functionality

### Support and Additional Costs

|  |    |    |      |        |
|--|----|----|------|--------|
| Support team product knowledge & services (1= Good, 4=Bad) | 1  | 1  | 4    | 2      |
| Back ups   |    |    |      | Online |
| Additional pricings  |    |    |      |        |
| Transaction pricing  | 0  | 0  | 0.11 | 0      |
| Inventory  | 20 |    |      |        |
| Integrated payroll   |    | 0  |      | 0      |
| Point of sale  |    |    |      |        |
| Multi currency   | 15 | 10 | 0    | 0      |

### Technical Information

|   |  |   |   |   |
|---|--|---|---|---|
| Browser support*  |           |  |  |  |
| * See product websites for browser compatibility and versions |  |   |   |   |
| You'll also need  | Java Script, Accept Cookies, Flash Player  | NA  | Flash Player  | NA  |
| Mobile  | Yes - from m.xero.com<br>iPhone, iPod, iPad,<br>Android, Blackberry 6,<br>Opera mini devices | iPhone Application  | No  | No  |
| Platform  | Windows, Mac, Linux  | Windows, Mac, Linux   | Windows, Mac, Linux   | Windows XP SP2,<br>Windows Vista. Mac<br>and Linux users due<br>2011                  |

NB. This guide was last updated in March 2011 and all information obtained from public product websites.

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